



### In This Issue

#### Page 1

New Usability Enhancements in Sage 100 2017

#### Page 2

Introducing Sage CRM 2017 R2 - What's New

#### Page 3

Sage 100: The Road Ahead

Sage 100 Version Support Matrix

## NEW USABILITY ENHANCEMENTS

### In Sage 100 Version 2017

With any new release, we often see a collection of features called usability enhancements. These aren't typically headline-grabbing features that everyone eagerly anticipates. However, depending on your workflow and how you use Sage 100, these minor tweaks can turn into huge time-savers. So here's a look at some of the global usability enhancements included in Sage 100 Version 2017.

#### Enhanced Auto-Complete Search

When using the auto-complete feature, your search criteria is now compared with all words within the searched fields. Previously, Sage 100 considered *only the beginning* of the text in the searched fields. For example, if you have a customer named Allen's Appliance Repair and a customer named Appliance Services, typing 'Appl' in the Customer No. field results in a list that includes both customers. In addition, the number of fields being scanned and searched on has been expanded. For example, you can search for a vendor by typing a phone number into the Vendor No. field.

**NOTE:** To activate the newly enhanced auto-complete feature, you'll need to run the [Build Search Index](#) utility on the Library Master Utilities menu. If you do not run the utility, auto-complete will work as it did before this update.

#### Maintain Commodity Codes for Misc. and Inventory Items

You can now maintain a list of commodity codes and associate them with miscellaneous and inventory items. These codes are included with the data sent when processing Level 3 credit card transactions in the Sales Order module. Note that a number of new fields, maintenance screens, and other functionality have been added to support the new commodity codes including the ability to import existing codes from tab-delimited text files.

#### Other Enhancements

Here are some other global enhancements that are worth mentioning:

**Prior & Next Buttons on Calendar** - to more quickly change from month to month.

**Resizable Memo Maintenance** - drag the lower right corner of the Memo Maintenance window to give yourself a little more wiggle room for reading and typing memos.

**Cancel Report Printing** - you can now cancel report printing by clicking the Cancel button on the message window that appears while the report is processing.

**Larger Font for Selected Reports** - font size on several reports has been increased 30% to 40% to improve readability.

#### Submit Your Enhancement Ideas

Got an idea that you think would make Sage 100 easier to use or a new feature you think should be added? Be sure to check out the [Sage 100 Ideas Website](#) where you can submit new ideas or 'up vote' existing ideas that you like.



Authorized  
Partner



# SAGE CRM 2017 R2

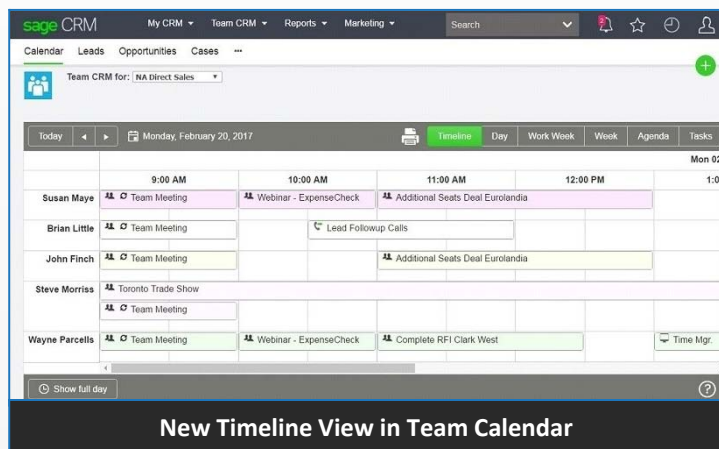
## What's New in the Latest Release

Sage CRM 2017 R2 (Release 2) is now available, featuring key updates to the calendar functions along with several enhancements in other areas of the software. Here's a look at the best features in this newest product release.

### Calendar Enhancements

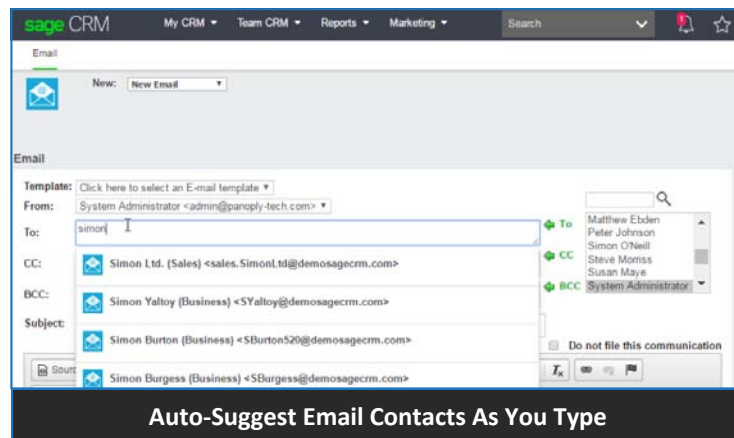
Building on enhancements in recent releases, the Sage CRM Calendar continues to evolve. When it comes to the **Team Calendar**, 2017 R2 adds the ability to view appointments assigned to team members within the new **Timeline View**. You can even customize colors used to represent each user or team member.

In addition, the **Month View** has been reinstated and shows appointments that you and your colleagues have planned for the selected month. This release also adds the option to print calendars.



### Email Enhancements

The built-in email client in Sage CRM 2017 R2 introduces new automatic email address suggestions that display matching records as you type a name into the To, CC, or BCC fields. In addition, individual users can now create their own email signature without requiring info manager or admin login credentials.



### Other Enhancements

A few other enhancements worth mentioning include:

**System Health Check** - a new diagnostic tool that helps administrators quickly assess and resolve potential issues.

**MailChimp Integration Change** - Sage CRM 2017 R2 has migrated to new MailChimp API 3.0 standards. Patches are planned for Sage CRM 7.3 SP3 and Sage CRM 2017 R1 to accommodate the new requirements from MailChimp.

**Customer Requests** - a wide range of minor customer-requested fixes and user experience enhancements have been applied throughout Sage CRM.



Watch the [What's New in Sage CRM 2017 R2](#) video to see all the new features in action.

### Note on Support and Upgrades

If you're currently running Sage CRM versions 7.2, 7.3, or 7.3 R1, you can upgrade directly to Sage CRM 2017 R2. If you're on a version other than these - or if you are running Sage CRM integrated with Sage 100 - please contact us for assistance before starting an upgrade. It's also worth noting as of June 2017, Sage will no longer support Sage CRM 7.2.

# SAGE 100: THE ROAD AHEAD

During the Sage Summit conference in May this year, Sage delivered a “Road Ahead” presentation that gives us a glimpse of the product development goals and new features that are coming to Sage 100. Here’s a look at what’s to come in 2017 and beyond.

## Payroll 2.0 Expected in October 2017

If you’ve read previous newsletters, you’ll recognize that Sage has been hard at work enhancing the Sage 100 payroll module for a while now. The long-anticipated Payroll 2.0 will be included with Sage 100 Version 2018 which is expected for release later this year in October. In addition, Sage 100 Payroll 2.0 will be migrated to the Business Framework.

## Job Cost Moving to the Framework

As you already know if you’re using the Sage 100 job cost module, it still runs in the legacy framework while many of the modules around it have been migrated to the more modern Business Framework.

With the release of Sage 100 2018, Job Cost will be migrated to the newer Business Framework which will open things up for more significant strides in features and capability. It is being referred to as Job Cost 2.0.

## Upcoming Product Releases

Here is the expected timeframe for upcoming product releases into 2018:

**Sage 100 2017.2** - expected for release in June 2017, product update 2 will feature electronic invoicing, AP automation, and advanced budgeting & planning tools.

**Sage 100 2018** - expected for release October 2017, version 2018 will feature general availability of Payroll 2.0, Job Cost 2.0, Office 365 contact integration, and more automation in Bank Reconciliation.

**Sage 100 2018.1** - expected for release February 2018, product update 1 will feature new 3rd party integrated add on solutions for e-Commerce and Point of Sale (POS) as well as connecting Sage 100 Paperless Office with Office 365.

As with any forward-looking presentations or pre-release guides, any of this information can change prior to actual live release of the respective product versions. And you can probably expect a collection of smaller enhancements to be included with each release that aren’t mentioned here. But it does provide us with a good idea of where Sage 100 is headed now and into the near future.

Be sure to contact us if you have questions.

## Sage 100 Supported Versions

Sage officially supports the current plus 3 prior versions of Sage 100. With the release of Sage 100 2017, here’s the updated list of supported versions and retirement dates:

Sage 100	2017	2016	2015	2014
Release Date	Oct 2016	Nov 2015	Apr 2015	Feb 2014
Phone Support Retirement	9/30/2020	9/30/2019	9/30/2018	9/30/2017
Year End IRD Updates	12/31/2019 (Use eFiling & Reporting)	12/31/2018 (Use eFiling & Reporting)	12/31/2016 (Use eFiling & Reporting)	12/31/2016 (Use eFiling & Reporting)
Tax Table Updates	12/31/2019 (2019Q4)	12/31/2018 (2019Q1)	12/31/2017 (2018Q1)	12/31/2016 (2017Q1)
Product Updates	June 2018	June 2017	June 2016	Nov 2015
Hot Fixes	6/30/2019	6/30/2018	6/30/2017	12/31/2016
Online Support Knowledge-base	Yes	Yes	Yes	Yes

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